



Electric & Gas Industries Association
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EGIA Contractor University Expands Its Technical Training Option for Members Through New Partnership with SkillCat

SkillCat's online library of virtual technical training, featuring over 1,500 hours of award-winning technical instruction, is now available to EGIA Contractor University Members through exclusive offer.

FOR IMMEDIATE RELEASE

SACRAMENTO, Ca., January 8, 2026 – Contractor University, a division of Electric & Gas Industries Association (EGIA) and an industry-leader in helping home services contractors build better businesses, is proud to announce a new partnership with SkillCat, the online technical training platform made for the modern workforce, to enhance its training options for members. The partnership strengthens Contractor University's long-standing commitment to delivering accessible, high-quality education for home services contractors by offering SkillCat's accredited, video and simulation-based training to Contractor University members at exclusive discounted rates.

For years, Contractor University powered by EGIA has been recognized for its business development educational offerings, covering a broad range of topics crucial to contracting business success – sales, pricing, marketing & lead generation, tech communications, service agreements, and many others – accessible through online classes, virtual and in-person workshops, conferences and more. With the SkillCat partnership, Contractor University deepens its training offerings with modern, scalable, technical training across HVAC, plumbing and electrical trades.

Through this new partnership, Contractor University member companies can add-on access to SkillCat's powerful technical training for their employees with access to over 400+ courses and 1,500 hours of educational content that support multiple certifications and accreditations. Convenient online training eliminates substantial travel, time, and cost as well as other logistical and safety hurdles encountered with traditional in-person training programs, while still providing practical, scenario-based instruction. SkillCat's simulations allow learners to practice diagnostics, system operation, troubleshooting, and core technical skills in a guided environment. Many lessons qualify for CEU credits toward major industry certifications, allowing contractors to use the platform for both onboarding and ongoing upskilling.

"Contractors greatly benefit from flexible, scalable technical training options, and SkillCat delivers exactly that," said Bruce Matulich, CEO and Executive Director of EGIA. "This partnership gives our members a modern training experience that is affordable, accessible, and designed for the realities of today's workforce shortage. Whether you're onboarding new technicians or sharpening the skills of your existing team, this is a powerful way to build confidence and capability across the organization."

By combining EGIA's proven business education with SkillCat's accredited technical curriculum, contractors can now unlock the full spectrum of training resources their businesses and employees need to achieve maximum success. "We're excited to partner with EGIA and bring SkillCat's training to more contractors across the country," said Ruchir Shah, CEO of SkillCat, Inc. "With EGIA Contractor University already offering industry leading business development training, our accredited courses and simulations are a natural complement to make technical education accessible for anyone, from brand-new entrants to experienced techs looking to advance. Together, we're helping contractors hire, train, and empower with confidence while strengthening the broader skilled trades workforce."

Contractor University's technical training program is now live and available for all Contractor University members. Visit [MyContractorUniversity.com/Technical](https://www.MyContractorUniversity.com/Technical) to explore the entire catalog of technical training courses, and to learn more about membership.

About the Electric & Gas Industries Association (EGIA)

EGIA is a nonprofit organization that empowers home services contractors to get the most out of their businesses through industry-leading training, financing, and marketplace solutions. Its Contractor University offers access to the industry's most recognized educators, who deliver innovative keys to success through online training systems, in-person workshops, conferences and webinars. EGIA's HVAC Distributor University delivers powerful and convenient training solutions designed to empower sales team success within HVAC distribution businesses. OPTIMUS Financing, which has facilitated financing for hundreds of thousands of residential and business projects valued at over \$9 billion, provides contractors with a best-in class suite of financing options. EGIA's HVAC Distributor University delivers powerful and convenient training solutions designed to empower sales team success within HVAC distribution businesses. EGIA is also a recognized leader in delivering sponsored demand management and resource efficiency services on behalf of electric, gas and water utilities and municipalities. These services include financing; rebate program administration and rebate processing; contractor network management, training and certification; and sales channel development and support. Learn more at www.EGIA.org.

About SkillCat

SkillCat is the online trade school built for the modern workforce, that provides affordable, accessible, and mobile-first training for HVAC, electrical, plumbing, and other skilled trades to help anyone start or advance their career. SkillCat is removing barriers and bringing more people into the trades at scale through accredited courses, industry-recognized certifications, hands-on simulations, and nationwide employer partnerships. Their mission is to make world-class technical education accessible to everyone, strengthen the skilled trades workforce, and help companies hire and upskill with confidence. Visit <https://www.skillcatapp.com/> to learn more.

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